

Is giving through a community foundation right for your clients?

Seven questions for estate and financial advisors.

- 1. Do I have clients who care deeply about their local community?
- 2. Do they give to more than one charitable cause?
- 3. Are they interested in creating a personal or family legacy in their community?
- 4. Are they considering the creation of a private foundation, but concerned about cost and administrative complexity?
- 5. Would they like to stay personally involved in the use of their gift dollars?
- 6. Do they want to receive maximum tax benefit for their charitable contributions under federal law?
- 7. Do they place a priority on sound financial management of their contributions?

If you answered *yes* to any of these questions, your clients would benefit from knowing more about their local community foundation. We'd be happy to help you make an introduction.